

Fig. 3a

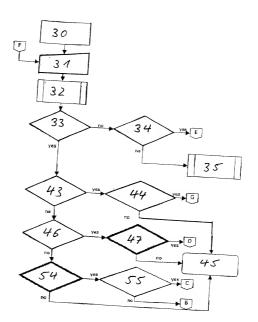
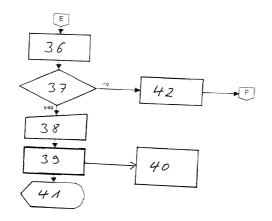
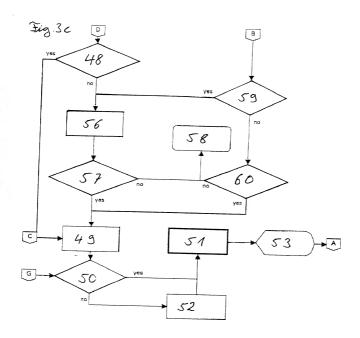


Fig. 3 b





Dealer..... 349 Windrush Garage Limited

More:

- Acquisitions -----Stock & Transit Min ----- Restrictions *01 Stock & Transit Min Model Group New Polo Lupo

*62 *0

Golf Cabriolet

GOLF SA

Golf

Golf Estate

Beetle

Bora

Polo Saloon Polo Estate Passat Estate Passat Saloon

Sharan

F14=Next month CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, "*" = UNRESTRICTED F13=Prev month 140 F17=Consignments F18=Res parameters F7=Bkwd F12=Cancel F3=Exit Enter Fl=Help F15=Quit Fastpath

F22=Acq summary F21=Fastpath

Dealer: 349 Windrush Garage Limited

More:

			700	-	TO COMP		
Model Group	Alloc	De-al	Mand	Neg	Mand	Non	
odny				1		Figure	Total
New Polo					-7	-1	3,
Polo Saloon			7	4	-2	2-	2
Polo Retato	*****	*****		*****		-	-4
יייי מורטוב					1-		r
Golf	,-1	-		u			-
Golf SA			,))	-0T	7-	8
Golf Cabriolet						****	
Golf Estate		****	m		-		,
Beetle	-	~~~	H		ı Å		
Bora		-	T		1 47	•	
Passat Estate							'n -
Passat Saloon	-		er areas	4	- 4	25	1 -
Sharan		. according				l	7
		* PIV-	ad keers o				
Total	3	1-1	7	15	27.	17-	6.1

F17=Non-quota managed supply F15=Quit F12=Cancel F1=Help F3=Exit F7=Bkwd F21=Fastpath F22=Acg summary Data Fastpath

National

More:

		Restrictions	ctions		Acquisitions	suc
	Stock	Stock & Transit	Prod		Stock &	
Model Group	Min	n Max	Min	Max	Transit	Prod
odn ri -	26	702*	320	593	27	192
New Polo	33	2007*	2533	2020	23	1238
Polo Saloon		202*	09	300	9	
Polo Estate		486*	54	276	7	-
Golf		3019*	1284	4527	428	1798
Golf Sh		19*	80	0	0	C
Golf Cabriolet	32	322*	99	276	-6	4
Golf Estate	28	412*	173	209	4	120
Beetle	70	613*	423	717	19	291
Bora	12	708*	551	1006	21	175
Passat Estate	84	499*	380	762	3.7	362
Passat Saloon	153	*966	1130	2042	3.9	1047
Sharan	27	395*	176	404	.6	82
Total	479	10680	7158	16530	588	5356
CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01,	UISITIONS/	PACTORY ORDE	ZRING 30/04/01,		"*" = UNRESTRICTED	
Fastpath	Data					Rtn
Fl=Help F3=Exit	F8=Bkwd	F12=Cancel	Fl3=Prev month		Fl4=Next month Fl5.	F15-Quit

F22=Acq summary

F21=Fastpath

National

More:

		Total	27	43	N	428	0	- 20	1 6	21	3.7	39	9		588
	ut	Neg	435-	æ	-2-	512-	-77	23-	110-	30-	-82	128-	24-		1370-
E	Mand	173.	649~	21-	21-	- 92.6	53-	54-	1.08-	194-	33-	134-	40-		2056-
Trans-In	Ned	39	447	60	50 2	22	9	23	113	30	288	130	dt V	* ***	1399
Trans	Mand	163	635	21	546		44	25	105	186	2 6	130	ň		1962
Importer	De-al	4	-92	_	71-	2-		7-	20 %	, ,	1 0		,		139-
Tubort	Alloc	41	7 4	· m	517	2		13	33	45	20	. 23			192
0 110	Lupo	New Polo	Polo Saloon	Polo Estate	Golf	Golf Cabricler	Colf Betsho	Beetle	Bora	Passat Estate	Passat Saloon	Sharan			Total

F14=Next month F15=Quit F13=Prev month Fastpath Data
Pl=Holp P3-EXit P7=Bkwd F12=Cancel
F21=Fastpath F22=Acg summary